

BUSINESS

To Amazon, with

By Mutaher Khan in Karachi

"WE don't even have Amazon or PayPal" is usually how a majority of the discussions on the state of Pakistan's technology sector start. Either that, or the regulator banning one app or the other. So naturally, when Commerce Adviser Abdul Razak Dawood tweeted that Pakistan will soon be added to Amazon's list of seller countries, there was jubilation all around. Until recently, local entrepreneurs looking to sell their products internationally through online channels and earn a higher buck had to go through various "jugglers" such as registering an LLC in the US (usually Delaware). This made this their pre-

change for an average of \$300 for incorporation. Sometimes, one can go in excess of \$1,000 for bank accounts. Orients, one friend — to manage the state of the technology specific to the country to sell in. However, it's this barrier to entry that has kept Amazon from being a major player in Pakistan. The previous record for a single person to set up a business in Pakistan was three to four months. With the promise of meeting the needs of the Pakistani market, the Google-owned e-commerce giant has jumped from 165,000 to 246,000 in the number of sellers on its platform. So much so that a high interest in the country has emerged.

SITUATIONER

Export sector to remain operational on May 10-12

Banks to stay open on Monday and Tuesday

By Our Staff Reporter

KARACHI: For facilitating trade and industry, the State Bank of Pakistan (SBP) has decided to keep banks open on May 10-11, while the Ministry of Commerce also announced that export industries and their suppliers — indirect exporters — will remain operational on May 10-12.



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GOVERNMENT OF SINDH EXCISE, TAXATION & NARCOTICS CONTROL DEPARTMENT

NO: SO(B&A)/ET&CN/11(81)2020-21

NOTICE INVITING TENDER (N.I.T)

- The Excise, Taxation & Narcotics Control Department, Government of Sindh invites sealed bids from interested Firms/Contractors for **Establishment / Renovation of Facilitation Center in DG Complex Office Building** as per eligibility criteria specified in the Standard Bidding Document (SBD) under Rule 46 (2) Sindh Public Procurement Rules, 2010 (Amended 2020).
2. The complete Details of items with specification and all other requirements have been given in the Standard Bidding Document (SBD), would adopt "Single Stage -Two Envelope" Procedure for selection Bidder(s). The Bidder(s) shall submit a single package containing Two (02) Separate Sealed Envelopes, One Envelope shall contain the **TECHNICAL PROPOSAL** and the other envelope shall contain the **FINANCIAL PROPOSAL** both indicating the Tender Enquiry No: **SO(B&A)/ET&NC/11(81)2020-21**
3. Technical Proposal(s) includes **Eligibility Criteria:**
- Name, Address, Telephone number, fax number and e-mail address of firm / company
 - Valid NTN Registration Certificate from FBR
 - Valid SST Registration Certificate from SRB.
 - Relevant experience of last (3) Three years.
 - Undertaking on stamp paper that firm is not involved in any litigation & has not abandoned any work in any department
 - Company profile may include:
 - Audit copy (last 3 years mandatory) certified by Government Financial Institutional Acknowledged Chartered Accountant.
 - Valid PEC Registration for class CE-05.
 - Bank statement of last 3 years, Turnover (last 3 years mandatory) & documentary proof about the firm's strength & field experience.
 - Income Tax Return of last 3 years.
 - Professional tax certificate of current year.
 - Relevant experience in government organization last 3 years.
4. A complete set of Blank Tender form / Standard Bidding Document (SBD) may be purchased by interested bidders from the date of publishing to **May 24, 2021** which can be obtained from the Section Officer (B&A), Excise, Taxation and Narcotics Control Department, 2ND Floor, Tughluq House, Saddar, Karachi on the submission of a written application with NTN/SST certificate to the above and upon payment of a non-refundable fee of **Rs. 2,000/-** in shape of Demand Draft or Pay Order in favor of **Section Officer (B&A), Excise, Taxation & Narcotics Control, Karachi** during office hours i.e., 09:00 a.m. to 04:45 p.m.
5. Sealed Bids must be delivered to the above office on or before **May 25, 2021, at 11:00 AM** and must be accompanied by a Bid Security / Earnest Money of 5% of bid cost in favor of **Section Officer (B&A), Excise, Taxation & Narcotics Control, Karachi**.
6. Bids will be opened by the Procurement Committee in the presence of bidder's or authorized representatives of bidders on **May 25, 2021 at 12:00 Noon** in the office of **Additional Secretary, Excise, Taxation & Narcotics Control, 2nd Floor, Tughluq House, Sindh Secretariat Building No. 2, Karachi**.
7. In case of a holiday the bid will 'be obtained/submitted/opened on the next working day at 11:00 A.M. and opened on the same day at 12:00 Noon.
8. Excise, Taxation and Narcotics Control Department, Government of Sindh reserves the right in accordance of Sindh Public Procurement Authority Rule-25 to cancel the bidding process at any time, prior to the acceptance of bid(s) or proposal (s). Under following conditions bid will be rejected:-
- Conditional and telegraphic bids/tenders.
 - Bids not accompanied by bid security of required amount and form.
 - Bids received after specified date and time.
 - Blacklisted firms.
9. Bids shall remain valid till 90 days of submission. Excise, Taxation and Narcotics Control Department will not be responsible for any cost or expense incurred by bidding firms.

(SECTION OFFICER (B&A)
EXCISE, TAXATION AND NARCOTICS
CONTROL DEPARTMENT

INF-KRY: 1589/2021